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The Commitment Engine: Making Work Worth It: Jantsch, John ...

1) On a regular basis (the author suggests weekly), schedule a 30-minute meeting with everyone who reports to you and... 2) The author credits Dan Sullivan for this, and it relates to the regular meeting with employees.....in an effort to... 3) Commitment beliefs have to be reinforced at every ...

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The Commitment Engine in Hardcover by John Jantsch

The small-business guru behind Duct Tape Marketing and The Referral Engine teaches listeners how to establish lasting commitment in their employees, customers, and businesses. Why are some companies able to generate committed, long-term customers while others struggle to stay afloat?

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